

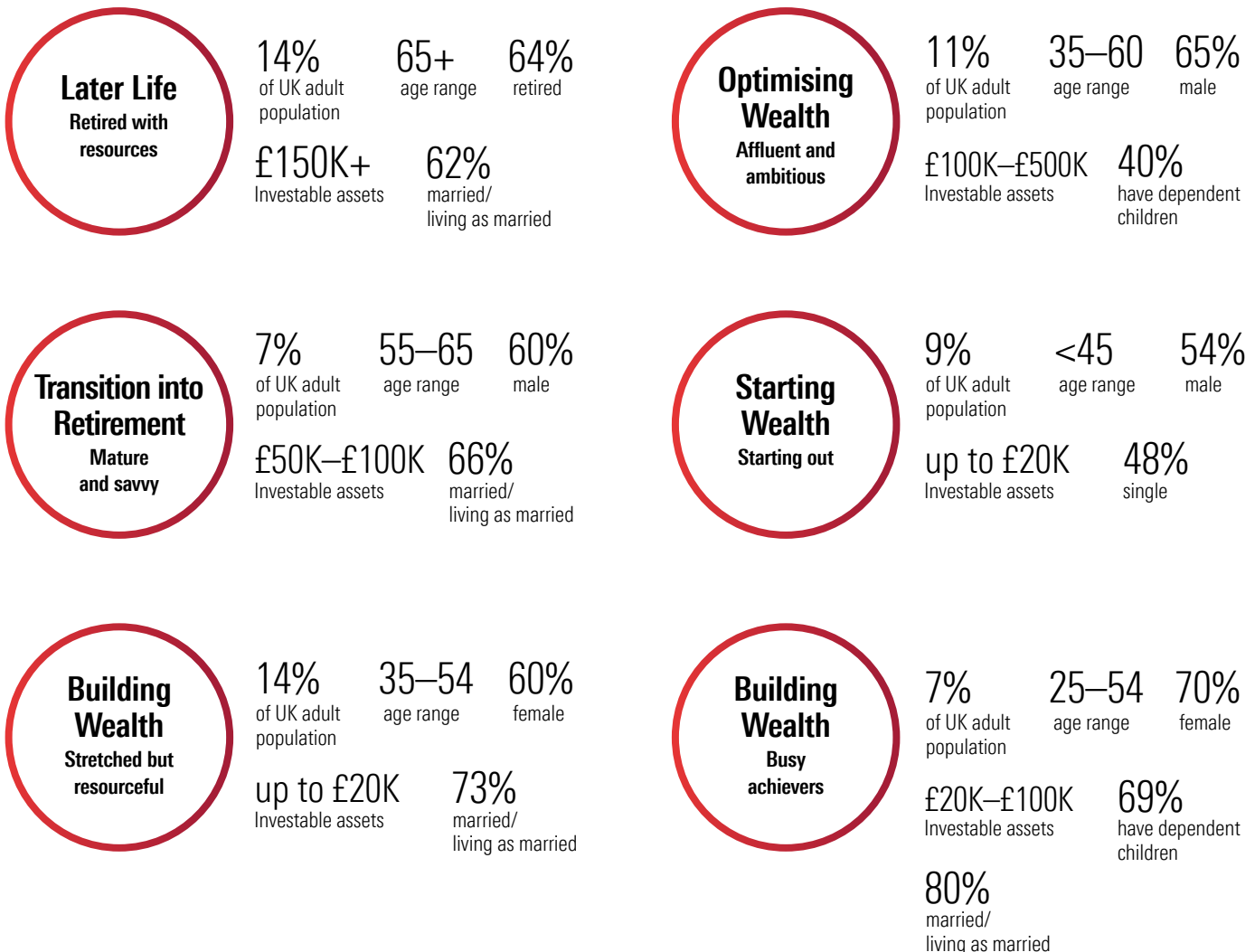
# International SIPP Target Market and Value for Money Assessment

As part of the FCA’s Consumer Duty requirements we have recently carried out an assessment of the target market for our International SIPP (iSIPP) pension scheme and the value for money it provides. Our International SIPP provides access via connected platforms to a range of model portfolio solutions that are managed by Discretionary Fund Managers (DFM’s), or advisers with DFM permissions, who are responsible for ensuring the investment solution is suitable for the customer’s needs.

Our target market assessment has been segmented into six separate financial stages of an individual, focussing on their wants and needs at each of these stages of their financial lives rather than just looking at their overall wealth. The life stage segments have been overlaid with the FCA’s Consumer Spotlight model\*.

This document is intended for use by financial professionals only. Customers should raise any questions regarding its application to them with their financial advisers.

## Morningstar Target Market



The overlay to the target segments identified above is that the consumer should be internationally mobile, either living abroad currently or intending to do so in the near future.

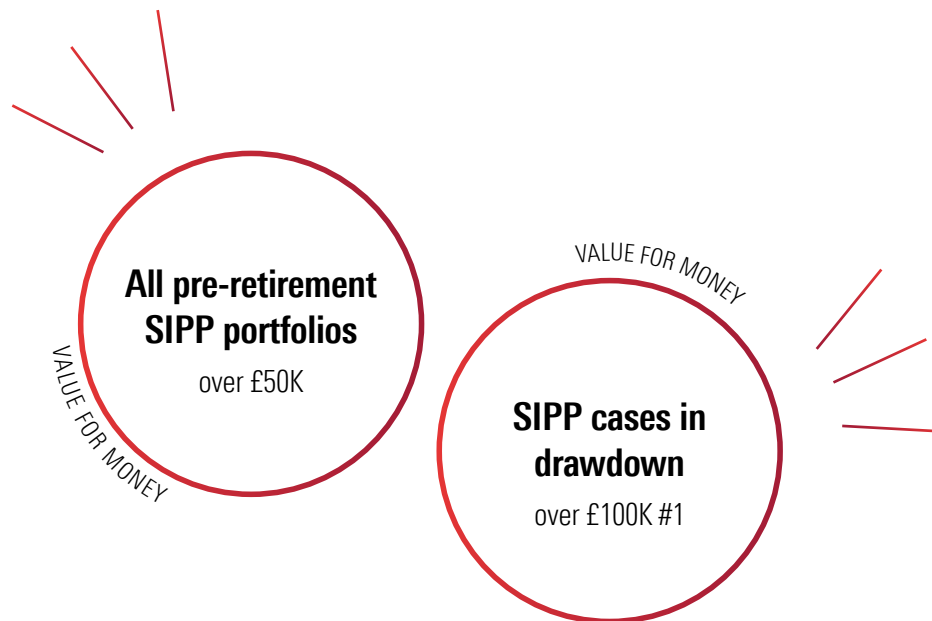
\* FCA Consumer Spotlight & Insight, 13.01.2017

## Value for Money Assessment

The assessment has been completed against the value for money policy which has been approved by the Board of Morningstar Wealth Retirement Services Limited for the iSIPP. It is based on a standard charging structure, relative to the overall value delivered to consumers and compared against similar solutions available in the market.

We have made certain assumptions on the expected consumer usage of products and services we offer.

Following an intensive assessment conducted during February 2023, **Morningstar iSIPP delivers value for money** when assessed against our target market and expected consumer behaviour. Specific points to note are highlighted below.



## Overall score: Value for Money

#1 – for customers with pension pots close to this level, typical behaviour would be a single crystallisation event creating income provision from drawdown for several years i.e. not having multiple crystallisation events in relatively quick succession.

The assessment of value below the level described above, will be heavily dependent on the customer's specific circumstances and reason for holding the investments in the iSIPP.

Due to iSIPP being advised, the expectation is customers in the target segments will have higher levels of investable assets when compared to the UK population average.